

# Family Partnerships of Central Florida

## POLICY

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<b>Series:</b>	<b>Governance</b>	<b>COA: RPM 2, GOV 2, 3, 6, 7; FIN 2, 3, 4, 6, 7 CFOP: NA</b>
<b>Policy Name:</b>	Fundraising Management	
<b>Policy Number:</b>	GOV205	
<b>Reviewed Date:</b>	6/19/2025	
<b>Revision Date:</b>	6/26/2025	
<b>Effective Date:</b>	1/1/2009	
<b>Applicable to:</b>	Family Partnerships of Central Florida Family of Agencies (FPOCF FOA) Governance and Advisory Board of Directors and All Family Partnerships of Central Florida Family of Agencies Staff	

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SUBJECT: Governance of fundraising activities

PURPOSE: To establish a policy to manage funds solicited for support of FPOCF Family of Agencies activities which will provide reasonable assurance regarding the achievement of donor objectives and conforming to all federal, state, county, and local statutes governing the solicitation of funds.

### References

FPOCF Policies/Procedures: GOV001, GOV002, GOV005, GOV008, GOV203, GOV204, PBR-301, PR-901, RQ-505

OMB Circular: A-110, 2 CFR Part 215.22  
Florida Statutes, Chapter 496  
Florida Administrative Code 5J-7  
Internal Revenue Service (IRS), Form 8282

### Definitions

Donor:

An individual or organization that gives tangible or intangible property or services.

Funder:

An individual or organization that provides funds so that a service or commodity may be purchased.

Fundraising Activity, Event or Project:

Any gift, solicitation, or sponsorship/endorsement.

Funds:

A supply of money or pecuniary resource.

Gift:

Something given voluntarily without payment in return.

Philanthropy:

Altruistic concern for human welfare and advancement that is usually manifested by donations of money, property, or work to needy persons or organizations that serve these individuals.

Solicitation:

The act of petitioning or requesting funds.

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## Sponsorships/Endorsements:

A sponsorship/endorsement is a mutually beneficial exchange whereby the sponsor receives value in return for cash or goods or services-in-kind provided to the organization.

## POLICY:

### **Scope**

This policy applies to all fundraising ventures of the Family Partnerships Foundation and the FPOCF Family of Agencies. Responsibility for the daily management of FPOCF FOA fundraising is delegated to the President and Chief Executive Officer and designee under the direction of the FPOCF Governance Board of Directors.

The President and Chief Executive Officer and/or designated staff will establish and maintain written procedures PBR-3001 Initiating Fund-Raising Events for the promotion of fundraising activities consistent with this policy. Such procedures shall include explicit delegation of authority to persons responsible for these functions.

The purpose of this policy is to give guidance and counsel to those individuals within FPOCF FOA concerned with the planning, promotion, receipt, acceptance, management, reporting, use, and disposition of private sector gifts, solicitations, and sponsorships/endorsements.

### **Fund Raising Guidelines**

The FPOCF FOA and the Family Partnerships Foundation shall accept only those gifts, solicitations, and sponsorships/endorsements which shall be deemed consistent with the public laws and/or regulations of the United States of America and the State of Florida.

All members of the FPOCF FOA Governance and Advisory Board of Directors and FPOCF FOA staff are prohibited from benefiting personally by way of commissions or other devices related to gifts, solicitations, and sponsorships/endorsements received by the organization. All fundraising activities will be conducted in accordance with the following policies: GOV001 Ethics, and GOV002 Conflict of Interest.

Legal counsel retained by FPOCF shall review legal documents and contracts related to gifts, solicitations, and sponsorships/endorsements, especially donor agreements.

FPOCF shall encourage donors to seek their own counsel in matters relating to their bequests as the organization can offer no legal counsel in these matters.

FPOCF reserves the right to refuse any gift, solicitation, and sponsorship/endorsement that is not consistent with its mission. In addition to and without limiting the generality of, the following items will not be accepted by FPOCF:

1. Gifts, solicitations, and sponsorships/endorsements that violate any federal, state, or local statute or ordinance.
2. Gifts, solicitations, and sponsorships/endorsements that contain unreasonable conditions (e.g., a lien or other encumbrance).
3. Gifts, solicitations, and sponsorships/endorsements which are financially unsound. Reference policy GOV204 Investment Management.
4. Gifts, solicitations, and sponsorships/endorsements that could expose FPOCF to liability.

Philanthropy is based on voluntary action for the common good. To ensure that philanthropy merits the respect and trust of the general public, and that donors and prospective donors can have full confidence in FPOCF operations, all donors will be afforded rights and privileges as outlined in policy GOV001, Ethics section VI.

The decision to engage in a fundraising event/project shall be evaluated by the President and Chief Executive Officer and/or designated staff using the following criteria:

1. Standard of Prudence: Profitability, demands on staff time, strength of support from the organizing group/volunteers, public relations exposure, costs/budget, and potential conflicts of interest. The

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standard of prudence to engage in fundraising activities is similar to those required for investment management. Reference policy GOV204 Investment Management, Prudence Standards.

2. Risk Assessment: As applicable, a risk assessment of the fundraising event should take place as outlined in procedure RQ-505, Risk Assessment Process.
3. Internal Control: Appropriate internal controls will be established for the fundraising activity compliant with policy GOV202 Internal Controls. These controls shall be designed to prevent loss of funds due to fraud, error, misrepresentation, or imprudent actions.
4. Procurement: If the fundraising event shall require procurement functions, purchasing shall be governed as outlined in procedure PR-901, Procurement of Commodities and Services, and policy GOV008 External Communication.

The President and Chief Executive Officer must approve the use or inference of FPOCF's name, services, or logo.

The FPOCF FOA and the Family Partnerships Foundation shall follow accepted guidelines for the valuation of gifts such as stock, real estate, personal property, and life insurance that require specific methods of valuation for the protection of both the donor and FPOCF FOA. Gifts of art, furniture, books, stamps, coins, and other collections must have values assessed by properly accredited independent appraisers retained by potential donors for appropriate gift tax credit. FPOCF FOA designee shall acknowledge receipt of such properties but must not verify values.

The recording and financing of all gifts, solicitations, and sponsorships/endorsements shall be in accordance with all applicable Federal, State and Local requirements. This will include the annual filing of the State of Florida, Department of Agriculture Fundraising Solicitor Registration application as well as the IRS form 8282 as applicable.

Upon a donor or funder request, within a reasonable amount of time FPOCF FOA designee will review the request to determine the appropriate response. As provided by IRS regulations, FPOCF will charge a reasonable copying fee and actual postage cost to provide information, if required to do so.

## Reporting Requirements

The President and Chief Executive Officer shall update the FPOCF Governance Board of Directors on fundraising activities at the FPOCF Governance Board meeting, in the President and Chief Executive Officer board report, and as otherwise directed by the FPOCF Governance Board of Directors.

Approved by the Family Partnerships of Central Florida Governance Board of Directors on June 26, 2025.

AS APPROVED BY THE BOARD OF  
DIRECTORS:



ERIC AUSTIN  
Board Chair

BY DIRECTION OF THE PRESIDENT AND CHIEF  
EXECUTIVE OFFICER:



PHILIP J. SCAFFELLI  
President and Chief Executive Officer  
Family Partnerships of Central Florida

Signature Date: 8/2/2025

Signature Date: 08/04/2025