

POLICY

Series:	HR-Practices	COA: HR 5.03; GOV 6.07
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Procedure Name:	Total Compensation & Benefits
Procedure Number:	HR 2501
Reviewed Date:	6/18/2025
Revision Date:	7/01/2026
Effective Date:	09/2006

Applicable to:	Family Partnerships of Central Florida Governance Board of Directors and Family Partnerships of Central Florida (FPOCF) Staff
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<u>PURPOSE:</u>	To analyze on a regular basis the agency's total compensation and benefits plans in relation to industry practices, local market data and legal and regulatory authority. To provide competitive pay and benefits (pending funding) to attract and retain the skilled workforce required to serve the clients of the agency and to minimize turnover due to noncompetitive total compensation programs.
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PROCEDURE:

1. FPOCF participates annually (or when available) in industry specific compensation and benefit surveys (which include health, welfare, time off practices and other benefits) to evaluate the level of its "total compensation" package with other like organizations in the defined market area. The agency also accesses local market data through local surveys and may also participate in requests for data by partners in the System of Care network.
2. The Human Resources Senior Director or designee participates in these surveys and receives the survey data. The data is then analyzed in comparison to the agency's benefit and compensation plans.
3. When the analysis is completed, the Human Resources Senior Director provides an executive summary to the Vice President and Chief Operations Officer and the President and Chief Executive Officer with an evaluation overview and any recommendations if applicable.
4. Based on the result of this discussion, the data and recommendations, if any, are presented to the Executive Team members for review and consideration.
5. Any final recommendations regarding increases to the salary ranges are presented to the President and Chief Executive Officer for approval to submit to the Governance Board of Directors for review, approval, and subsequent implementation whenever recommendations to the overall salary ranges and plan are made.
6. On an annual basis the agency is provided with the health insurance renewal allocations and at this time, has the option to determine the cost sharing contribution of the agency and the employee.
7. The Human Resources Director, or designee receives this data and completes a financial analysis of the increase to the agency based on current cost sharing contributions. Based upon this analysis, an executive summary is prepared for the Vice President and Chief Operations Officer and President and Chief Executive Officer to evaluate the impact to the agency with and without changing the cost sharing percentages.

8. After this review, the data and resulting recommendations are presented to the FPOCF Executive team for consideration and discussion and to the President and Chief Executive Officer for final approval.

The Executive Team addresses the fiscal impact on the agency and staff based on the factors included in the total compensation package. Following the President and Chief Executive Officer's decision, the information is then shared throughout the organization

9. The agency, as part of its "Total Compensation" package, has implemented the potential for a pay for performance merit system (pending funding). This program, when budgeted, is based on an annual available pool for "merit" increases. Based on this pool determined by the President and Chief Executive Officer, the Human Resources Senior Director creates a merit matrix which provides for specific merit increase percentage ranges based on the employee's annual rating on the performance evaluation and the employee's placement in the salary range for the position. There may also be an annual Cost of Living Adjustments (COLA).
10. The President and Chief Executive Officer's compensation package and any adjustments to this position's salary is exclusively assessed by the Board Finance Committee through a market analysis of like Community Based Care Agencies across the State of Florida, compliant with state statutes, IRS guidelines and approved by the Governance Board of Directors.
11. When funding is not available to allow for merit increases, alternatively, across the board, increases may be applied to employees according to the available funding pool as approved by the Governance Board of Directors.
12. The Governance Board of Directors conducts an annual evaluation of the President and Chief Executive Officer based on established goals and requirements for the year. In accordance with Board Governance Policy GOV 007, the Governance Board of Directors possesses the authority to establish an Employment Agreement with the President and Chief Executive Officer to define terms, limits, and the nature of the relationship. This agreement may outline salary and benefits arrangements, merit related opportunities, and other appropriate terms and conditions of the employment relationship between the President and Chief Executive Officer and FPOCF.
13. The agency has implemented an "on-call" holiday pay policy for those staff who serve in this capacity, pending funding.
14. Due to the fluctuations of available funding, the President and Chief Executive Officer may approve one-time payments to agency staff in lieu of recurring merit increases. The one-time payments are available to all agency staff not currently on performance improvement plans and may be determined by longevity and current salary. The President and Chief Executive Officer will inform the Governance Board of the plan to make merit payouts and seek approval when deemed appropriate by the Board Chair. The President and Chief Executive Officer is not included in any merit payouts proposed. The President and Chief Executive Officer compensation modifications are addressed by the Governance Board of Directors or those delegated authority by the Governance Board.

NOTE: For programs that are funded by grants and awards other than the DCF contract, those staff benefits, salaries, and potential merit payments must be in accordance with the specific funding source, budget and the terms and conditions of that specific grant in conjunction with applicable

federal and state law and the client services agreement with any Professional Employer Organization (PEO relationship).

Approved by the Family Partnerships of Central Florida Governance Board of Directors on June 26, 2025.

AS APPROVED BY THE BOARD
OF DIRECTORS:



ERIC AUSTIN
Board Chair

APPROVAL DATE: 07/01/2026

BY DIRECTION OF THE PRESIDENT AND
CHIEF EXECUTIVE OFFICER:



PHILIP J. SCARPELLI
President and Chief Executive Officer
Family Partnerships of Central Florida

APPROVAL DATE: 07/01/2026